



Your Trusted **Corporate & Law Consultants**



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Our Firm

MSS & Associates was founded in 1976 as a Corporate Taxation and Law Firm. Over the years, we have diversified into many new segments to better meet our clients' needs. We follow a unique business model of financial management and taxation planning of wide synergies. This principle has led our growth to a whole new extent.

The firm has vast experience working with public and private limited companies, NGOs, Trusts, Firms, and individuals and has handled taxation and company law matters for corporate and non-corporate clients.

The firm has a team of well-experienced individuals from all professional fields and infrastructure equipped with modern technology to meet our valued clients' modern-day business needs and expectations in a timely and qualitative manner.

The firm strives to serve as a one-point information portal providing up-to-date information and knowledge on Income Tax, Sales Tax, Federal Excise, and Corporate Law for Private and Public Limited Companies in the light of the latest regulating requirements as per SROs and Circulars for online matters.

Purpose

Our motivation to give our best every day comes from our core purpose: we will challenge conventional thinking and innovatively use all our resources to drive positive change in the lives of our clients, stakeholders, and community members across Pakistan.

This commitment to sustainability – social, economic, and environmental – rests upon a set of core values. They are an amalgamation of what we have been, what we are, and what we want to be. These values are the compass that guides our actions.

Mission

Our mission is to help our clients with their corporate affairs and tax law needs. We wish to develop a business model that practices good governance across a wide range of corporate affairs, including operational and taxation matters.

Future

MSS & Associates is dedicated to its mission of continuous improvement in its services portfolio. The company plans to set new service standards and emphasize service portfolio development and diversification in the future.

We firmly believe that our service quality is defined by the expectations and needs of our clients. In order to attain success, we will welcome all significant innovations and small contributions that make a bigger impact.

The future holds bright for us, and our clients can rest assured that their corporate and taxation affairs shall remain in solid hands.

Our Values



Quality Focus:

Quality is the key to delivering value for money to our clients. We will make quality a driving force in our work, our service portfolio, and our interactions with others. We do it 'First Time Right'.



Dignity of the Individual:

We will value individual dignity, uphold the right to express disagreement, and respect the time and efforts of others. Through our actions, we will nurture fairness, trust, and transparency.



Customer First:

We exist and prosper only because of our clients. We will respond to our customers' changing needs and expectations speedily, courteously, and effectively.



Professionalism:

We have always sought the best people for the job and given them the freedom and opportunity to grow. We will continue to do so. We will support innovation and well-reasoned risk-taking but will demand performance.



Good Corporate Citizenship:

As in the past, we will continue to seek long-term success, which aligns with the needs of the companies we serve. We will do this without compromising on our ethical business standards.



CEO's Message

As we continue to move forward in the 21st century, the business landscape around the world is changing rapidly. Corporate and Taxation affairs are becoming more complex, especially when they grow in worth and status. New attitudes in business, changing regulations and laws, the ups and downs in the global economy, and the innovation of new technology make it hard to keep up with the pace of change.

Henceforth, you may find our personalized professional assistance with managing your business affairs worthwhile. At MSS & Associates, you immediately enjoy the advantages of professionalism, and exceptional services, individually tailored for your needs.

MSS & Associates has over 35 years of experience serving clients across Pakistan and is one of the major and leading Corporate and Tax Consultancies in Pakistan. Our clients range from Multinational Companies to Government and Semi-Government Organizations to Public and Private Sector Businesses.

We believe in the constant enhancement of our services to attain 100% client satisfaction. This has been our way to success and prosperity. Let us help you build your business with our expert corporate and other legal matters and more.

We welcome you to add value to your business.

M. Saleem Shaikh
CEO
B.Com, L.L.B, AITM, MBA
Corporate Tax Law Attorney

Our CEO

Mr. M. Saleem Shaikh is one of the leading Corporate Tax and Law Consultants in Pakistan, having over 35 years of experience in Taxation, Corporate Affairs, Corporate Mergers and Takeovers, Acquisitions, Financial Buyouts, and Corporate Restructuring. He has vast experience in advising on setting up new businesses, financial management practices, and taxation planning.

Mr. M. Saleem Shaikh belongs to an illustrious family of Shaikhs from Sindh and has held an important position in the Administrative Services in the past. He established his principal firm 'M/S. MSS & ASSOCIATES' in 1976, primarily dealing in Corporate Taxation and Financial Affairs. He has redefined good corporate governance.

From building corporate organizations in Pakistan to serving on prestigious boards and committees, his immense contribution to locally owned businesses has established him as an inspirational business leader, corporate tax attorney, and iconic citizen.

Mr. M. Saleem Shaikh has widely traveled across the USA, Europe, Far East, Africa, represented Pakistan in various international forums, and attended the World Congress of Jaycee International Club USA in Nagoya, Japan.

Over the years, Mr. M. Saleem Shaikh has held and still holds important positions in various professional organizations, some of which are as follows:

- Chairman Standing Committee on Direct Taxes FPCCI
- Senior Vice Chairman FPCCI Standing Committee on Diplomatic Affairs
- Senior Vice Chairman Consumer Association of Pakistan
- Director PAK-UK Business Council
- Director PAK-AMERICAN Business Council
- Senior Member Board of Directors – Ambassador Magazine
- Member Karachi Chamber of Commerce & Industry
- Member of Executive Committee of Karachi Tax Bar Association
- Member Executive Committee HPS Alumni (Habib Public School)
- President of Jaycee International Club USA / Lions International & Rotary International Club
- President Sindh Civil Society
- Member of Management Association of Pakistan
- Member of Marketing Association of Pakistan
- Member of Alliance Française de Karachi, American Centre & British Council
- Member of Korangi Association of Trade & Industry
- Member of English-Speaking Union of Pakistan – UK
- Member of Pak-Turkey Business Council
- Member of DHA Clubs



Our Services

At MSS & Associates, we strive to provide top-tier services that serve as a solution for your complex corporate and tax affairs, including but not limited to:

-  Tax Consultancy
-  Corporate Affairs Consultancy
-  Appellate Forum & Law Consultancy
-  Banking & Insurance
-  Registration of Foreign Companies
-  Branch Office Registration in Pakistan
-  Liaison Office
-  Approval Required for Registration
-  Trade Mark & IP
-  Personalized & Corporate Financial Services
-  Tax Treaties & Avoidance of Double Taxation

Tax Consultancy

Our expert tax consultants routinely combine their collective industry knowledge and experience so we can offer you exceptional ideas, problem-solving, and developments related to your particular areas of interest. We believe that proactive tax planning is crucial to managing your tax obligations and optimizing your wealth.

By the time you file your tax returns, it is too late to find out the implications of your investment decisions, so our Wealth Management team puts a seasoned and experienced group of tax professional's front and center in building your strategy. This means our Wealth Managers can factor income, trust and transfer tax considerations into your wealth management plan in advance and help identify strategies that make the most of the opportunities available to you. A brief description of the tax consultancy services offered by us include the below:

Direct Taxation

We provide all kinds of assistance to our clients to file their direct tax returns ranging from filing tax returns to advance tax and tax deduction at source (TDS). We also provide both international and domestic tax planning services.

Indirect Taxation

We provide service tax, customs, and excise consultancy and compliance, including registration, return filing, and handling appeals. Our services also include end-to-end comprehensive value-added tax (VAT) consultancy, including registration, audit, return filing, and handling appeals.



Corporate Affairs Consultancy

Our corporate affairs consultants guide our clients on how to do business in Pakistan and what legal structure suits them and continue to advise them about the regulations that can affect their operations.

Our corporate affairs consultancy includes:

- Incorporation of companies
- Incorporation of Non-banking Finance Companies (NBFCs) and matter incidental thereto
- Incorporation of Real Estate Investment Trust and the Management Company

We assist in domestic and offshore company formation, registration with respective trade bodies, and obtaining approvals from SECP, FBR, and State Bank of Pakistan.

In addition, we can also advise on matters of issuance of public flotation of share, including preparation of the prospectus, Corporate Law Authority, Security Exchange Commission Pakistan, Federal Board of Revenue, and Stock Exchange. Our corporate affairs consultancy also includes advice on registrar services and computer balloting matters.

We can help you obtain approval from concerned authorities regarding the formation of Leasing Companies, Modaraba, Mutual Funds, Insurance Companies, Investment Advisory Companies, Stock Brokerage Houses, Banks, Venture Capital Companies, Assets Management Companies, etc.

Appellate Forum & Law Consultancy

We specialize in Appellate Forum from Lower Court to High Court and Supreme Court including different Tribunals like Appellate Tribunal FBR, SRB Tribunal, SECP Tribunal, Insurance Tribunal, and other appellate authorities.

Our team comprises qualified senior lawyers and consultants. The lawyers have experience conducting cases in Civil Courts, Criminal Courts, Banking Courts/Tribunal, Custom Courts/Tribunal, Security Exchange Commission, Board of Investment, Privatization Commission, and other Regulatory Authorities/Agencies.

Banking & Insurance

Our scope of services includes:

- Suits for recovery of money and assets from defaulters
- Criminal Complaints
- Corporate Lending (Structured/Asset-based/Invoice Discounting)
- Guarantees and Indemnities (Corporate and Individual)
- Standard Documentation Scrutiny
- Performance Bonds, Letters of Credit Debt, and Asset Recovery
- Fraud and Dishonour of Cheques execution proceedings

In addition to the banking services, we have experience and understanding over general and marine insurance business and have given opinions and appeared in Courts and other Appellate Forums on the subject.

Trademark & IP

- Patents and Designs
- Copyrights

Our Trademark and Intellectual Property (IP) services include searches for new patents and trademarks, filing the necessary documentation, and applications for registering a new trademark invention.

We advise our clients in time for renewal of their trademarks with the concerned authorities and respond to all communications and legal notices from the trademark registry office on behalf of our clients. We have also been asked to oppose the registration of trademarks by competitors' conflicting trademarks, which will damage our client's goodwill in the market.

Registration of Foreign Companies

Since our formation, we have facilitated multiple international organizations in registering their businesses in Pakistan.

We pride ourselves in providing registration service to international companies willing to work in Pakistan, including attaining approvals from the respective bodies and regulatory authorities, including the Board of Investment.

We enable foreign companies operating outside of Pakistan to establish and launch their branch and liaison offices.



Branch Office

The branch office is established by a foreign company to fulfill its contractual obligations with the public or private sector in Pakistan. Their activity will be restricted to the work mentioned in the agreement/contract signed. However, they cannot indulge in commercial/trading activities.

Liaison Office

The liaison office is established by a foreign company for the promotion of products, provision of technical advice and assistance, and exploring the possibility of joint collaboration and export promotion.

However, they cannot undertake any commercial / trading activities. The request for the opening of the Branch and Liaison office is processed and finalized within 6-8 weeks, provided that the organization fulfills all requirements and concerned regulatory bodies have no objection.

The permission is issued for a period of 3-5 years, further renewable on submission of performance report with regard to the Liaison office and up to the completion of valid contract/agreement period in case of the Branch office.

Approval Required for Registration





Personalized & Corporate Financial Services

We facilitate in the arrangement of financing for SMEs and large industries. In addition, we cater to the financial needs of our clients by making a diversified portfolio for investment in different products as per the need of the client.

This portfolio has been designed to mobilize savings and generalize them into financing. We ensure that our clients are secure from an investment point of view, yielding high profits and, above all, provide thorough and professional customer service for both local and international clients.



Tax Treaties & Avoidance of Double Taxation

We provide extensive services to ensure avoidance of double taxation to foreign companies based in Pakistan as per tax treaties between Pakistan and different countries who want to establish their business in Pakistan. We provide fiscal prevention/avoidance with respect to taxes on income and capital gains.

In addition, we provide services for tax treaties looking into the following:

- Promote International Trade
- Create certainty and Tax stability
- Provide a mechanism for resolution of International Tax disputes
- Promote Tax Incentives to developing countries
- Allocate taxing rights between the contracting States
- Prevent Tax discrimination



Sectors Portfolio

We have served numerous clients from different business sectors at the national and international levels. The sectors we have serviced and continue to service include the following:



Textile Industry



Ghee & Oil Industry



Cement & Construction Industry



Cable & Wire Manufacturers



Glass Industry



Paper & Wood Industry



Sugar Industry



Trade Bodies/Trusts



Tobacco Manufacturers



Plastic Industry



Security Companies



Information Technology



Printing Industry



Media & Communication



Healthcare & Education Industry



Storage & Export Industry

We Are Members Of



Federation of Pakistan Chambers
of Commerce & Industry



The Pakistan Business
Council



Costumer Association
of Pakistan



Rotary International



Marketing Association
of Pakistan



Manager Association
of Pakistan



Korangi Association of
Trade & Industry



Karachi Tax Bar Association

Our Clients



Al-Noor Lasani



Fecto



SNC-Lavalin (Canada)



Pakistan State Oil



Babcock



Fuji Electric



Alkaram



Adamjee Insurance



MKO (USA)



Pak Arab



Exxon Chemical



STFA Turkey



Mitsui MIS (Japan)



Oberthur Technologies (France)



AQ Water



Marubeni



Gecalsthom



State Enterprises



National Power



Wärtsilä
Wartsila (Germany)



Let's have a Cup of Coffee Together

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